



UNIPLEX CONSULTANCY LTD

Short Term Training Course on Trade & Finance

Knowledge. Connect. Empower.

UNIPLEXCONSULTANCY presents to you an opportunity to learn and interact with the Intellectual Gurus of IITrade, India.



About the Organizers

UNIPEX CONSULTANCY LTD.

A financial and engineering consultancy firm in Bangladesh, Unipex Consultancy Ltd.,(UCL) in collaboration with its sister concern Unipex International (UI) of UAE, operates a multi lingual website 'unipextrade.com' which integrates Seven emerging markets of Abu Dhabi, Dhaka, Dubai, Hong Kong, Mumbai, Riyadh and Shanghai to promote more Trade and Business opportunities among these markets.

While the process of integrating among the 7 markets offers wider opportunities and diversity, UCL and UI promotes these markets further by offering Training for the qualitative participation of the clients; Holds International market seminar to cover the business prospects within these market and works towards promoting an economic system that can help sustain the economic growth.

Additional services offered by the Affiliated Companies of UCL and UI from each of the Seven markets include On-line Trading, Due diligence, Audit, Portfolio management, Corporate Ratings, Legal assistance and other financial services as the Investor's may require. For more information visit www.unipexconsultancy.com

INSTITUTE OF INTERNATIONAL TRADE INDIA.

Established since 2005 as an educational center for WTO studies in India, offering full time BBA, MBA, MCA and also Diploma courses on Banking and Finance. **IITrade** is affiliated with the West Bengal University of Technology and the Indian Institute of Banking and Finance. The faculty members consist of highly experienced and successful professionals. Among its Advisory Council are distinguished people like Dr.R.K.Sen – Former President, Indian Economic Association and within its Governing Body are leading successful business leaders of India.

For more information visit www.iitrade.ac.in

UNIPEX INTERNATIONAL.

Established since 1994, UNIPEX INTERNATIONAL is one of the leading service provider's of UAE working on research of commercial information to promote business and trade opportunities with a new dimension that can achieve natural growth and sustain it through economic equity.

At Unipex we believe that 'market diversity' creates multiple opportunities. It gives natural rise to competition, efficiency, transparency and generates natural growth evolved by the natural forces of a free market economy.

This natural growth is then best sustained in a society where the benefits of the natural growth are most widely shared, simply because in the process the market itself is more nourished and not extracted.

To establish this concept into reality, Unipex International in collaboration with Unipex Consultancy Ltd., operates a site called 'unipextrade.com' that integrates 7 markets; Conducts Training course ; International Seminars;...For more information, visit www.unipexinternational.com

Faculty Profile

DR. V. ALAGESAN

Education:

PhD & M Phill-International Business, MBA –Finance, ACIB & CAIIB.

Specialization:

General and Rural banking, Treasury Management, Anti Money laundering, Risk Management, Monetary & Financial Management and Stock Market.

Profession:

Chief Manager, UCO Bank, India. Assoc. member - Indian Institute of Banking & Finance.

MR. AVINASH AGARWAL

Specialization:

Stock market operations, Banking Risk & Regulation, Investment, Finance, Audit of financial markets, Liquidity management, Portfolio Management, Risk Management & Insurance Planning, Credit rating.

Profession:

Senior Manager – Broking & Distribution of Ratnabali Capital Markets Ltd. Assoc. Consultant (Risk), Enterprise Risk Professionals, India.

MR. DEBABRATA HARI

Education:

B.Com (Hons) – Economics; MA - Econometrics & Statistics.

Specialization: General and Agricultural Banking, Asset management, Analyzing Commodity Futures, SME, Micro Finance.

Profession:

Former director of A.P Grameen Vikas Bank. Served as a Banker and Educational Instructor in Reserve Bank of India & National Bank for Agricultural & Rural development for 35 years.

MR. RUPESH JALAN

Education:

MBA – Finance, CFA Level II.

Specialization:

Financial System and Capital Markets, Stock Trading Strategies, Fundamental and Technical Analysis, Financial Planning and Mutual Fund, Financial Modeling and MS Excel.

Profession: Chief Knowledge Officer, Kredent Academy.

Course Details

CAPITAL MARKET

- Basic program on Technical Analysis;
- Basic program on Fundamental Analysis;
- IPO's Procedure & Process;
- Mergers & Acquisitions - Structuring & Valuation ;
- Mutual funds;
- Overview of Asian Capital Markets;
- Venture Capital & Private Equity Finance;
- Portfolio Risk Analysis;

BANKING AND FINANCE

- Corporate Finance;
- Stress Tests for Banks;
- Portfolio Management Techniques;
- SME Lending: Risks and opportunities;
- Guidance for Basel 11 Implementation;
- Hedge Accounting;
- Strategic Financial Management.

THE TRAINING COURSE PROVIDES

- Conceptual understanding of Theory with practical case study;
- Corrective approach under practical circumstances;
- Question & Answer session for individual appraisal;
- Group Discussion for sharing successful strategy ;
- 3 Months on line Q&A support for each trainee;
- With the most professionally experienced visiting Faculty from IITrade, India.

PURPOSE OF TRAINING

- Prepares to approach work professionally using proven success cases.
 - Builds confidence as successful professional share knowledge based on latest practical experience of the Corporate World.
 - Offers diversity of knowledge and latest business information.
 - 3 months on line Q&A support is to assist the participant's in their practical work;
 - Sponsors are offered business promotion through the trading on-line site named 'unipextrade.com'
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OFFER FOR INDIVIDUAL/CORPORATE PARTICIPANTS:

1. Each Training course of Two (2) consecutive Days conducted by visiting faculty of IITrade, India;
2. 3 Months on line Q&A support for each trainee on 'unipextrade.com' blog;
3. Certificate of Participation.

TRAINING FEES:

- Each Training Course Fee is Tk.12,000/- (Taka Twelve Thousand) per Participant.
- Payment includes Tuition fees, VAT, Course Material, Certificate of Participation, Venue facilities, Lunch, Tea during course at selected venue of Unipex Consultancy Ltd., (UCL) during training.
- Corporate having Five (5) or above participants will be entitled to special discount.

SPECIAL OFFERS FOR SPONSORS:

Silver Sponsor

- One (1) one day Training course for Sponsors staff conducted by visiting faculty of IITrade, India at selected venue of UCL.
- One (1) month advertisement at Training venue of UCL.
- One (1) month on line advertisement on the multilingual global site of 'unipextrade.com'.

Tk.600,000/= (Taka Six lacs)

Gold Sponsor

- Two (2), one day Training courses for Sponsors staff by visiting faculty of IITrade, India, at selected venue of UCL.
- One (1) month advertisement at Training venue of UCL.
- Two (2) months on line advertisement on the multilingual website of 'unipextrade.com'.
- Two (2) months on line Q&A support and business promotion on 'unipextrade.com' blog;

Tk.12,00,000/= (Taka Twelve lacs)

Platinum Sponsor

- Four (4) one day Training courses for Sponsors staff by visiting faculty of IITrade, India, at selected venue of UCL.
- One (1) month advertisement at Training venue of UCL.
- Three (3) months advertisement on our multilingual website of 'unipextrade.com'.
- Three (3) months on line Q&A support and business promotion on 'unipextrade.com' blog;

Tk.18,00,000/= (Taka Eighteen lacs)



ADDITIONAL INFORMATION

Individual, Corporate and Sponsors within Dhaka should register 7 (seven) days before the scheduled training course. **The registration will be on first come first entry basis.**

Maximum 25/30 Number of participants will be allowed in each Training Course.

Sponsor's have the option to choose the course from the given Course list.

For advertisement, on website 'unipextrade.com' and at the Venue, the sponsor must provide the necessary advertisement materials to UCL free of cost 7 days in advance.

Due to strike, riot, natural calamity or any unavoidable circumstances if any Class/Course cannot be held as per schedule, then the Management will announce the immediate available date(s) for the due Training course to be held on phone and mail.

Classes to commence from 9:30 am to 5:30 pm with 30 minutes lunch break and 15 minutes tea break.

Only local and Corporate Participants attending 2 days training course are entitled to receive the 'Certificate of Participation'.

In the event the announced visiting Faculty of IITrade is unable to attend the specified Course due to unavoidable circumstances, then the stand- by visiting Faculty of IITrade of equal qualification and experience will replace him.

UNIPEX CONSULTANCY LTD.

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